

RPOs Reduced to Seconds and Operations Optimized: Zerto for Janus Henderson



Janus Henderson INVESTORS

About Janus Henderson

Founded in the UK in 1934, Janus Henderson manages over \$270 billion investments around the world. It has operations in North America, Europe, and the Asia Pacific region. As investment experts, Janus Henderson uses market cycle expertise to ensure their clients are on the right side of change.

Challenges

- Improve disaster recovery option for high-stakes global operations
- Migrate 1,000 server VMs across states
- Lower RPOs below 15 minutes
- Optimize a hardware-based replication solution
- Ability to journal changes and rollback to any point in time

Solution

- Protect 100% of their production IT environment with Zerto
- Unify global disaster recovery (DR) strategy with Zerto in all regional datacenters
- Accelerate IT migration and software-defined data center modernization
- Replace storage-level replication with Zerto

Zerto Results

- Reduced timeframe by over 50% for an incident-free migration of 1,000 VMs from a projected 13 weeks to migration by Zerto in just 41 days
- Reduced RPOs from 15 minutes to less than 30 seconds
- Consolidated storage administration, reducing SAN datastores by 50% and reducing storage administration headcount requirements

Zerto Helps Janus Henderson Lower RPOs and Optimize Operations Around the World

As a leading investment firm with more than \$270 billion in managed assets and operations around the globe, Janus Henderson needs world-class disaster recovery. They had 15-minute RPOs with their previous solution, but they needed something better, with the ability to recover to specific points in time to avoid data loss. They turned to Zerto, a Hewlett Packard Enterprise company.

“Our previous system was overly complicated,” says David Midtbo, a 25-year Janus Henderson veteran and global datacenter manager. “Zerto is a more modern, flexible way to do things. It complements the trend toward software-defined datacenters.”

Before Zerto, Janus Henderson used a combination of SAN replication and another recovery solution to protect Tier 1 applications. This approach tied their DR strategy to hardware, tangled their management with many moving parts, and offered RPOs above what Janus Henderson needed for its high-stakes global operations.

Now, Midtbo and his team are seeing RPOs of under 30 seconds. They're protecting not just Tier 1 applications but also 100% of production, with everything replicated and orchestrated for recovery at alternate datacenters.

With this kind of confidence in Zerto, Janus Henderson is making it their global solution: they are building their DR strategy around Zerto, unifying their DR plans across datacenters in North America, Europe, and the Asia Pacific region.

“My global team of server, storage, and VMware admins are extremely happy with Zerto,” says Midtbo.

Janus Henderson first came to Zerto when AHEAD, a Zerto managed service provider (MSP), recommended it for their datacenter modernization project, which involved migrating 1,000 VMs across several US states. A third-party vendor estimated that the migration would take 13 weeks. With Zerto, Janus Henderson was able to seamlessly migrate all 1,000 VMs in 41 days—less than half the time originally projected. “It was the fastest and most successful datacenter migration I’ve ever done,” says Midtbo.

In addition, Zerto simplified Janus Henderson’s storage management. Janus Henderson replaced both their previous recovery solution and SAN protection with Zerto, consolidating two technologies into one product. Using Zerto, Janus Henderson reduced the number of SAN data stores by 50%. “We no longer need dedicated LUNS or datastores for every critical application,” says Midtbo. “We can now mix them together on shared datastores.”

Because Zerto replicates at the software level, Midtbo and his team don’t need to rely on storage-level replication. They can now focus entirely on DR and replication, rather than dedicating most of the team to storage administration. “It requires a lot less time to manage,” says Midtbo.

Across Zerto’s many features, Midtbo also appreciates Zerto’s flexibility, whether that’s recovering individual VMs or exploring the freedom of vendor-agnostic replication. “Instead of looking at a whole datastore, which has a big collection of virtual machines on it, Zerto can recover individual VMs,” says Midtbo. “As a bonus, our DR orchestration and replication are no longer tied to a specific storage vendor, and we now have the option to replicate between differing brands/types of storage at different sites.”

From migration to storage and replication, Zerto is Janus Henderson’s recovery solution of choice for their global DR operations. Using Zerto, they were able to lower their RPOs from 15 minutes to less than 30 seconds, reduce their datastore count by 50%, consolidate two services in one, and perform a 1,000 VM migration in less than half the time originally estimated.

“Zerto came highly recommended by a trusted partner,” says Midtbo. “They were right.”

Learn more about [Zerto for financial services](#) or take a [Zerto tour](#).

About Zerto

Zerto, a Hewlett Packard Enterprise company, empowers customers to run an always-on business by simplifying the protection, recovery, and mobility of on-premises and cloud applications. Zerto eliminates the risk and complexity of modernization and cloud adoption across private, public, and hybrid deployments. The simple, software-only solution uses continuous data protection at scale to solve for ransomware resilience, disaster recovery, and multi-cloud mobility. Zerto is trusted by over 9,500 customers globally and is powering offerings for Amazon, Google, IBM, Microsoft, and Oracle and more than 350 managed service providers. www.zerto.com

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